

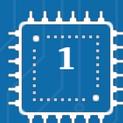


Techsavanna
Innovating Life

COMPANY PROFILE

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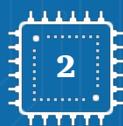


BACKGROUND

Techsavanna Company Limited is a registered software company in Nairobi-Kenya operating since 2012. Our core focus is on providing flexible, efficient and revolutionary IT solutions to corporates, midsize and enterprise level organizations.

We are backed by a competent team with a wealth of knowledge in various IT platforms, including web and mobile technology, enterprise solutions, network and IT infrastructures, business collaboration, process automation, bespoke software solutions among others.

Similarly, we have extensive experience in project delivery and management across a wide range of industries ranging from the education sector, microfinance and government, airline, banking, manufacturing and retail among others.



WHY CHOOSE US

We believe in specializing in a specific spectrum of business solutions, as opposed to jack-of-all trades approach. This way, we are able to guarantee quality in our service delivery. Similarly, our business doctrine is driven by providing robust, proven and scalable solutions that exceed industry expectations, thus we seek to form strong alliances with leading technology providers as well as our clients.



Innovation

We empower progress through our expertise in financial systems and extensive technological know-how, delivering innovative solutions that catalyze growth for businesses and organizations. Our commitment lies in providing high-quality, transformative innovations that inspire advancement.

Agility

We are dynamic and adaptable entity that thrives on flexibility, collaboration, and continuous improvement. Rooted in the principles of Agile methodology, we embrace change, foster innovation and rapidly respond to evolving market demands.

Excellence

We are committed to consistently delivering exceptional outcomes and surpassing expectations. We embody a culture of continuous improvement, where each individual takes ownership of their work and strives for the highest standards of quality and proficiency.

OUR CORE VALUES



OUR PHILOSOPHIES

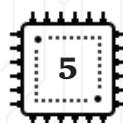
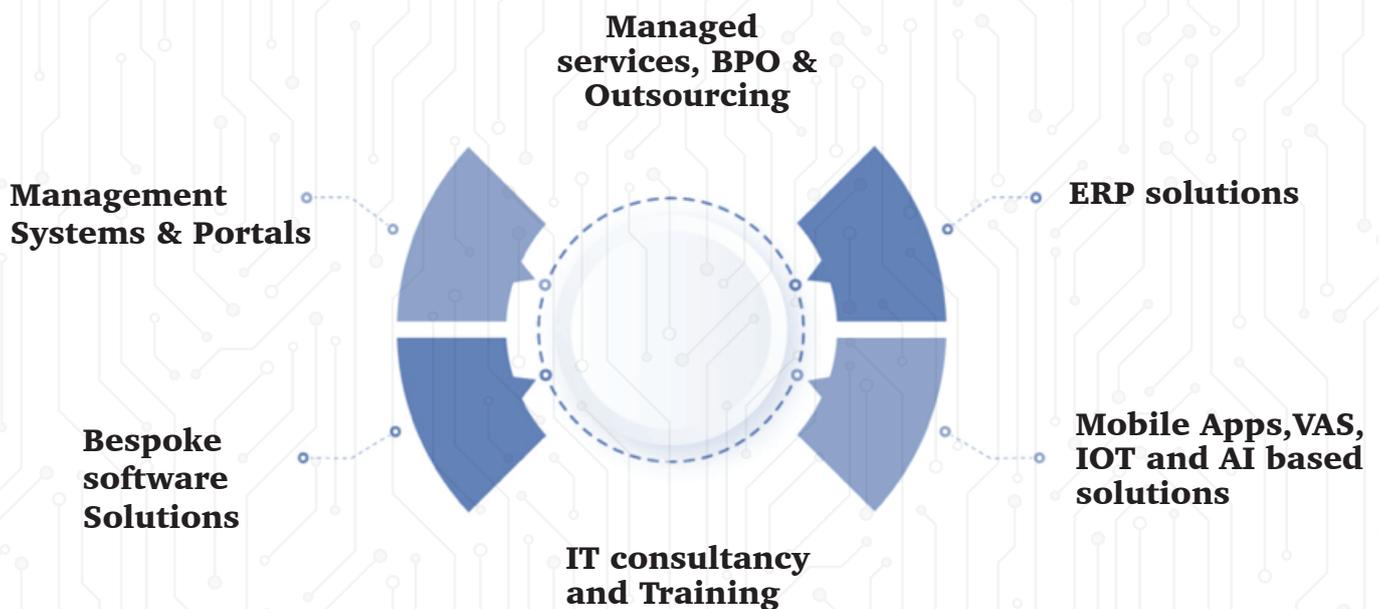
MISSION

To become a leading software delivery house across Africa providing niche solutions that add value and efficiency through harnessing specific technologies, investing in our people and following effective delivery methods to provide revolutionary solutions.

VISION

To provide the right technology, form the right business partnerships and adapt to the right business practices to provide revolutionary and impactful IT solutions.

OUR FOCUS AREAS



PRODUCTS & SERVICES

At Techsavanna, we are passionate about harnessing the power of technology to drive innovation and transform businesses across various industries. As a leading technology company, we specialize in developing cutting-edge software products that cater to the diverse needs of organizations. With our expertise and commitment to excellence, we provide comprehensive solutions that streamline operations, enhance productivity, and enable growth.

HR & Payroll Software: Streamlining Your Workforce Management

- ☑ Employee Database Management
- ☑ Attendance and Time Tracking
- ☑ Payroll Processing
- ☑ Benefits Administration
- ☑ Performance Management
- ☑ Training and Development
- ☑ Self-Service Portals
- ☑ Compliance and Reporting
- ☑ Integration and Scalability
- ☑ Security and Data Privacy

Our HR & Payroll software simplifies and automates workforce management, ensuring efficiency, compliance, and optimized resource allocation.

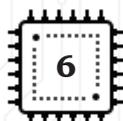
ERP (Enterprise Resource Planning): Integrated Solutions for Business Excellence

- ☑ Finance and Accounting
- ☑ Inventory Management
- ☑ Sales and Customer Relationship Management (CRM)
- ☑ Procurement and Supplier Management
- ☑ Manufacturing and Production Management
- ☑ Supply Chain Management
- ☑ Human Resources and Payroll
- ☑ Project Management
- ☑ Reporting and Analytics
- ☑ Integration and Scalability
- ☑ Security and Data Privacy

Our ERP software streamlines processes, enhances collaboration, and drives operational efficiency across your entire enterprise.



...we specialize in developing cutting-edge software products that cater to the diverse needs of organizations.



Hospital Management Information System: Empowering Efficient Healthcare Administration

Point of Sale (POS): Streamlining Retail and Hospitality Operations

- ☑ Patient Registration and Appointment Scheduling
- ☑ Electronic Medical Records (EMR) Management
- ☑ Inpatient and Outpatient Management
- ☑ Billing and Insurance Claims
- ☑ Pharmacy and Inventory Management
- ☑ Laboratory and Radiology Management
- ☑ Electronic Prescriptions and Medication Administration
- ☑ Fleet and Ambulance Management
- ☑ Patient Portal and Communication
- ☑ Reporting and Analytics
- ☑ Integration and Interoperability
- ☑ Security and Data Privacy

Our Hospital Management System improves operational efficiency and patient outcomes while ensuring compliance with MOH requirements.

- ☑ Sales Management
- ☑ Inventory Management
- ☑ Product Pricing and Discounts
- ☑ Customer Relationship Management (CRM)
- ☑ Sales Analytics and Reporting
- ☑ Integration with E-commerce Platforms
- ☑ Employee Management
- ☑ Kitchen and Order Management (for hospitality)
- ☑ Integration with Payment Processors
- ☑ Security and Data Privacy

Techsavanna's POS software optimizes sales processes, enhances customer engagement, and scales to meet evolving needs.

CRM (Customer Relationship Management): Strengthening Customer Connections

NGO Beneficiary Management System: Efficiently Serving Those in Need

- ☑ Contact and Lead Management
- ☑ Sales and Opportunity Management
- ☑ Customer Service and Support
- ☑ Marketing Automation
- ☑ Customer Analytics and Reporting
- ☑ Opportunity and Account Management
- ☑ Collaboration and Team Management
- ☑ Integration and Data Management
- ☑ Mobile CRM
- ☑ Security and Data Privacy

Our CRM software boosts sales productivity, improves customer satisfaction, and drives business growth by centralizing customer data and automating tasks.

- ☑ Beneficiary Registration
- ☑ Needs Assessment and Eligibility
- ☑ Program Enrolment and Management
- ☑ Case Management
- ☑ Assistance and Service Delivery
- ☑ Reporting and Analytics
- ☑ Communication and Outreach
- ☑ Volunteer and Resource Management
- ☑ Data Security and Privacy
- ☑ Integration and Collaboration

Our NGO Beneficiary Management System optimizes resource allocation, improves transparency, and maximizes social impact for non-profit organizations.



Bespoke Systems: Tailored Solutions for Unique Business Needs

- ☑ Requirement Analysis and Consultation
- ☑ Custom Design and Development
- ☑ Integration and Data Exchange
- ☑ Workflow Automation and Process Optimization
- ☑ Scalability and Flexibility
- ☑ Training and Support
- ☑ Security and Data Privacy

Our bespoke systems deliver customized solutions that address your unique business needs, ensuring efficiency, scalability, and long-term success.

Staff Augmentation: Flexible and On-Demand Talent for Your Projects

- ☑ Access to Specialized Skills and Expertise
- ☑ Flexibility and Scalability
- ☑ Faster Time-to-Market
- ☑ Cost Optimization
- ☑ Reduced Workload and Increased Productivity
- ☑ Knowledge Transfer and Collaboration
- ☑ Quality Assurance and Project Management
- ☑ Continuous Support and Training

Techsavanna's staff augmentation services provide you with skilled professionals to enhance your team and achieve project success efficiently.

Managed Service Provider (MSP): Comprehensive IT Support and Solutions

- ☑ Proactive IT Monitoring and Management
- ☑ Help Desk and Technical Support
- ☑ Network and Security Management
- ☑ Data Backup and Recovery
- ☑ Infrastructure and Cloud Services
- ☑ Scalability and Flexibility
- ☑ Cost Optimization
- ☑ Focus on Core Business

Techsavanna's MSP services enable businesses to efficiently manage their IT infrastructure, minimize downtime, and focus on core business activities.

IT Strategy and Consulting: Empowering Your Digital Transformation and Business Growth

- ☑ Strategic Alignment
- ☑ Digital Transformation
- ☑ IT Governance and Risk Management
- ☑ Technology Evaluation and Selection
- ☑ IT Infrastructure Optimization
- ☑ IT Project Management
- ☑ Change Management and Adoption
- ☑ IT Performance Measurement
- ☑ Continuous Improvement
- ☑ Vendor Management

Techsavanna's IT strategy and consulting services empower organizations to leverage technology for digital transformation and business growth.



Impact in industry

1. Non Governmental Organization

Project Description	Year of Project Delivery	Country	Client	Project description include number of Access Points supplied, software capabilities and all other relevant information
Content Management System & ERP	2022	Kenya	Music Copyright Society of Kenya	Developed a customized system for MCSK'S Member Registration/Registry and music tracking.
E-recruitment and USSD based app	2020	Kenya	Center for Domestic Training	Developed an E-recruitment web application that improved their recruitment process through efficient and fast shortlisting, transparent interview process and secure database of personnel information in accordance with data protection laws. Access points Supplied
Donations Portal	2020	Kenya	World Vision-Wallet	Mobile Wallet for donations-We developed a donations wallet for them and a website Tech Stack: Apache, PHP, MySQL Frameworks: Yii& WordPress
E-learning Portal	2020	Kenya	VSO/Action Aid	Developed a mobile application and portal for educating marginalized communities on basic skills hence contributing highly to community development. Framework: Android, iOS & Laravel.
Business Intelligence	2020	Kenya	International Federation of the Red Cross	Developed and modelled a business Intelligence dashboard
Software Development - E-learning	2020	Kenya	Volunteers Service Overseas (VSO)	Development of VSO Custom Elearning platform and mobile app for educating & tracking marginalized communities
ERP for performance rights management society	2019	Kenya	PRISK	Developed & customized an ERP system that improved their business processes and seamless workflow across departments. Maintenance & Support ongoing.
Software Development	2018	Kenya	ILRI	We developed a mobile app and portal for mapping and geo-fencing potato farmers for product marketing and ecommerce. Frameworks: Android &Yii, database: PostgreSQL

2. Government

Project Description	Year of Project Delivery	Country	Client	Project description include number of Access Points supplied, software capabilities and all other relevant information
Government HR & Payroll System	2022	Kenya	County Government of Homa Bay	HR, Payroll & Biometrics Integration
Government HR & Payroll System	2020	Kenya	Salaries and Remuneration Commission (SRC)	Subcontracted by PKF Consulting to develop a Salaries and Remuneration Commissions' Project Monitoring System for managing their Job Evaluations for Civil Servants, County Governments and Military.
IOT	2020	Kenya	Bomet county water and sanitation Company (BOMWASCO)	IOT and smart meter road map design
Government HR & Payroll System	2019	Kenya	County Government of Kakamega	Consulting, development of Software, integration with required hardware, maintenance and upgrades
Software Development	2019	Kenya	Nairobi City Council	Mapping and tagging county permits on bill boards. We were subcontracted to developed an app and portal for mapping, monitoring and enforcement of permits for the Nairobi county government billboard spaces to effect payment Frameworks: Android, Yii, PostgreSQL
Government HR & Payroll System	2018	Somalia	Federal Government of Somali	In a joint venture with PKF, we were contracted to undertake the assignment which was completed successfully over 1 year with a culmination of a verified payroll and accurate biometrics captured in the Savanna HRIS platform

3. Telecommunications

Project Description	Year of Project Delivery	Country	Client	Project description include number of Access Points supplied, software capabilities and all other relevant information
Business Process Outsourcing	2016	Kenya	Safaricom PLC	Provided Safaricom with IT resources that develop, support and manage safaricom's on-premise and cloud workloads. The services supported include service desk, problem management, incident management, change management, product & service management, enterprise systems architecting, cloud architecting, migration, monitoring and support among others. We have over 300 resources who have transitioned to Safaricom's permanent employees due to their excellence and quality of service. currently we have 100plus resources that we have contracted to safaricom

4. Banking and Finance

Project Description	Year of Project Delivery	Country	Client	Project description include number of Access Points supplied, software capabilities and all other relevant information
Business Process Outsourcing	2020	Kenya	Equity Bank	Over 25 BA, QA, Solution Architects, Developers (Mobile, Frontend, Backend, System Integrations), Infrastructure, DBA's, Support Staff, UI/UX Designers, Scrum Masters, System Administrators
Business Process Outsourcing	2020	Kenya	Cooperative Bank	Over 15 BA, QA, Solution Architects, Developers (Mobile, Frontend, Backend, System Integrations), Infrastructure, DBA's, Support Staff, UI/UX Designers, Scrum Masters, System Administrators
Business Process Outsourcing	2020	Kenya	KCB Bank	We developed a middleware for Simba loyalty points management and reconciliation of transactions from different channels and integrated to their core banking system-T24 Languages: Java Spring, React JS, Node JS, Vue JS ICT Human Resource Outsourcing- 50 Developers, Business Analysts, Quality Assurance, Solution Architect etc
County Revenue Collection System	2019	Kenya	Stanbic Bank	Revenue Collection System used by county governments. The system integrates to multiple government systems such In healthcare, lisencing agencies, parking management, property management, among others.

5. Airline

Project Description	Year of Project Delivery	Country	Client	Project description include number of Access Points supplied, software capabilities and all other relevant information
Business Process Outsourcing	2021 To Date	Kenya	M-Pesa Africa	Provision of business process outsourcing services. over 30 BA, QA, Solution Architects, Developers (Mobile, Frontend, Backend, System Integrations), Infrastructure, DBA's, Support Staff
Business Process Outsourcing	2021	Kenya	Cellulant	Provision of business process outsourcing services. over 20 BA, QA, Solution Architects, Developers (Mobile, Frontend, Backend, System Integrations), Infrastructure, DBA's, Support Staff

5. Fintech

Project Description	Year of Project Delivery	Country	Client	Project description include number of Access Points supplied, software capabilities and all other relevant information
Business Process Outsourcing	2021	Kenya	Kenya Airways	Provision of business process outsourcing services. over 15 BA, QA, Solution Architects, Developers (Mobile, Frontend, Backend, System Integrations), Infrastructure, DBA's, Support Staff

5. Energy

Project Description	Year of Project Delivery	Country	Client	Project description include number of Access Points supplied, software capabilities and all other relevant information
IOT	2022	Kenya	Power Gas	Fleet and route management solution
IOT	2022	Kenya	Enova Energy management	Energy monitoring and smart meter solutions

6. Pharmaceutical

Project Description	Year of Project Delivery	Country	Client	Project description include number of Access Points supplied, software capabilities and all other relevant information
ERP and Sales Management Portal for Pharma	2019	Kenya	Sanofi Aventis	Developed SANOFI'S Sales and stock tracking and monitoring system for tracking sales for drugs across the world for SANOFI regional offices and stock management & integration with Business Intelligence Tools. Maintenance & Support ongoing.

7. Agriculture

Project Description	Year of Project Delivery	Country	Client	Project description include number of Access Points supplied, software capabilities and all other relevant information
HR & Payroll system	2019	Kenya	Melvins Tea	Customization, implementation, integration and Training on HR/Biometric System

8. Property

Project Description	Year of Project Delivery	Country	Client	Project description include number of Access Points supplied, software capabilities and all other relevant information
ERP system	2015	Kenya	Mega Properties Limited	Developed MEGA PROPERTIES Enterprise Resource Planning System for managing workflows and properties across the country. Maintenance & Support ongoing.

Testimonials



24th January 2020

The Managing Director
TECHSAVANA COMPANY LIMITED
Nairobi

Dear Mr. Jacob Othman,

RE: RECOMMENDATION FOR TECHNICAL RESOURCES

Following the recent Q4 performance evaluation / appraisal done by the technical team, regarding the support contract and service delivery in SA, your performance was rated at **98.8%**. This is excellent service delivery and we do hope that this will be maintained or exceeded further in future measurements. I have attached the performance report for reference.

Also, as part of our relationship building we will appreciate your feedback on how Safaricom can improve to serve you better and increase savings in the partnership.

We take this opportunity to thank you for the good working relationship and co-operation we have had in the past and look forward to enhancing this going into the future.

Yours Sincerely,
Rex Subraman PLK

Senior Manager - Supply Chain Operations

When we come together, great things happen.



TO WHOM IT MAY CONCERN

This is to recommend the Services of Techsavanna Company Limited.

The company has provided developer resources in the following roles: Python Developers, Java/Backend Developers, Mobile Application Developers, iOS Developers, UI Designers, Frontend Developers, Cloud Infrastructure Architect, Cloud DevOps Engineers, Screen Testers and Project Managers.

The company comes highly recommended for their service in human resource outsourcing and management for technical staff.

Yours faithfully,
EQUITY BANK (Q) LIMITED

Moses Njiru
ASSOCIATE DIRECTOR, IT PMO & SERVICE DELIVERY



9th March 2021

TO WHOM IT MAY CONCERN

RE: RECOMMENDATION FOR TECHSAVANA COMPANY LTD

This is to recommend the Services of Techsavanna Company Limited. The Bank has been co-sourcing technical resources from TechSavanna since 2019.

The company has provided resources in the following roles:

- Backend Developers, DevOps Engineers, Frontend Developers and Integration Developers
- Performance and Automation Engineers
- Quality Assurance Engineers and
- UI/UX Designers

The Bank continues to request for resources from TechSavanna based on the current needs. The company has provided high quality resources over the last two years and we highly recommend them for any institution looking for similar service in human resource outsourcing and management for technical staff.

Yours Faithfully,

Kevin Aduka
HEAD - TECHNOLOGY & ENTERPRISE SYSTEMS

Management Team

At Techsavanna, we're a diverse and passionate team of professionals dedicated to pushing the boundaries of technology and innovation. With a shared vision and a wealth of expertise, we work collaboratively to bring our cutting-edge ideas to life and make a meaningful impact in the world. Get to know the faces behind our success:



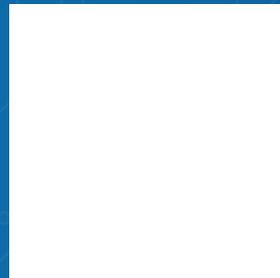
Jacob Shaviya
MD



Fred Kairu
CTO



Tobias Mudogo
CFO



Sharon Ndiema
HRM



CONCLUSION

At Techsavanna, we are passionate about enabling corporates and MSME's achieve their business goals and thrive in their ecosystems. Our commitment to innovation, customer-centricity, and social impact has enabled us to be where we are today.

We are excited about the future and look forward to continuing to transform the business technology landscape in Africa and beyond.

GET IN TOUCH



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